



Ready to shift gears  
to retirement?

## The WJW Legacy Builder Program

- ✓ Are you the Owner of a Stand-Alone Brokerage company or an Agent in a 3PL Network?
- ✓ Have you built a great business, but can't monetize your results because you don't have a successor?
- ✓ Do you have a successor, but need financing?
- ✓ Is a company buyout not feasible?
- ✓ Are you looking to transition into retirement?

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## Reap the rewards of your legacy

The Legacy Builder Program caters to professionals looking for an exit strategy where they can capitalize financially on the success of their relationships and their strong book of business.



## So what is the Legacy Builder Program?

Legacy Builder is a unique buy out offering for current independent brokerage owners or agents in a 3PL network, who want to capitalize on their years of hard work. It will be accomplished through:



3-year agent transition program that provides for a seamless shift of daily responsibilities



An established exit path and smooth transition out of 'running the business'



Mutually accepted protocols for buyout with market valuation for your business



No surprises thanks to a structured path agreed upon at the onset of partnership

### Year 1

Agency runs as normal

WJW and agent enter a 3-year agency agreement with Legacy buyout option established

### Year 2

Successor development

WJW & agent jointly hire the successor agent who helps grow the agency business

### Year 3

The culmination of work

Options at 3-year end  
1. Buyout  
2. Continue as agent  
3. Provide 6 month notice to terminate contract



Ready to get started?  
Call us today at 469.715.5062!